



PRESS RELEASE

27th October 2014

MBDA launches “Club Corsaire”, a group of companies to help improve the commercial strength of SMEs and Mid-sized Businesses in the maritime security export market

At Euronaval 2014, MBDA is launching “Club Corsaire”, a loose grouping of companies aimed at combining the efforts of European concerns, particularly SMEs and Mid-sized Businesses, active in the maritime security market. The idea of forming a club is to help improve the commercial strength of its members in the export market. Potential members will range from equipment suppliers right through to naval shipyards

From the protection of harbour infrastructures, the fight against piracy right up to the defence of offshore platforms, the maritime security market is vast, complex and forever evolving in the face of new global geopolitical tensions and threats.

As a major partner of the world’s navies for more than 40 years, MBDA has reinforced its offer regarding defence and maritime security systems – missile systems, C2 (CWSP/Sea Ranger), coastal batteries – to best meet the requirements expressed by its export customers.

Through “Club Corsaire”, MBDA is proposing a framework within which equipment suppliers and prime contractors in this market can exchange commercial and marketing information in order to better organise and coordinate their export activities. The Club is also intended to allow equipment suppliers (particularly SMEs and Mid-sized Businesses) to promote their activities amongst naval shipyards and major prime contractors thereby developing synergies for export.

Commenting on the creation of “Club Corsaire”, Antoine Bouvier, CEO of MBDA said: “With this initiative we are hoping to support the European industrial structure involved in the maritime security business, a sector in which MBDA has established itself as a benchmark”.

Notes to editors

With a significant presence in five European countries and within the USA, in 2013 MBDA achieved a turnover of 2.8 billion euros with an order book of 10.8 billion euros. With more than 90 armed forces customers in the world, MBDA is a world leader in missiles and missile systems.

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MBDA is the only group capable of designing and producing missiles and missile systems that correspond to the full range of current and future operational needs of the three armed forces (land, sea and air). In total, the group offers a range of 45 missile systems and countermeasures products already in operational service and more than 15 others currently in development.

MBDA is jointly held by AIRBUS Group (37.5%), BAE SYSTEMS (37.5%), and FINMECCANICA (25%).

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