

01 April 2025

## **Lorenzo Mariani appointed MBDA Executive Group Director Sales & Business Development**

Lorenzo Mariani is joining MBDA as Executive Group Director Sales & Business Development, effective 01 April 2025, succeeding to Giovanni Soccodato.

Reporting directly to the MBDA Chief Executive Officer Eric Béranger, Lorenzo Mariani also becomes a member of the Executive Committee of MBDA and Managing Director of MBDA Italia

As Executive Group Director Sales & Business Development, Lorenzo Mariani will lead an integrated multinational team responsible for generating the order intake to sustain MBDA's long-term performance, the understanding of customers' operational needs, and the development of the most effective solutions to meet current and future operational requirements.

As Managing Director of MBDA Italia, Lorenzo Mariani will be the legal representative of the Group in Italy; he will ensure smooth and effective relations with the Italian customers and end-users, as well as with the industrial community. With responsibility for the company operations in Italy, he will ensure continuity of the production ramp up that started in previous years in response to the current geopolitical context.

**Eric Béranger, CEO of MBDA, commented:** "I am pleased to welcome Lorenzo Mariani to MBDA again. He already held positions in our Group in the past and hence has a strong expertise in our business and industry to bring to our team, especially to ensure future commercial successes and development. I warmly thank Giovanni Soccodato for his personal and very effective contribution to driving MBDA during these critical times, especially to contributing to raising our backlog at an unprecedented level. I also thank him for generously sharing unique human qualities, personifying our MBDA values, which everyone has appreciated during his time with us."

Lorenzo Mariani joins MBDA from Leonardo, where he held a series of positions with increasing responsibility, most recently as Co-General Manager and Director of Business Operations.

He previously held various positions at MBDA (Sales & Business Development and Strategy departments, respectively between 2020-2023 and 2002-2005), after having managed the Land & Naval Defence Electronics Division in Leonardo. From 2017, Lorenzo Mariani was Chief Commercial Officer of Leonardo, and additionally he was Chief Executive Officer of Leonardo International and member of the MBDA Board of Directors.



## About MBDA

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MBDA is a unique multi-national European group, a world-leader in the field of complex weapon systems, playing a key role in keeping nations safe. Created in the spirit of international co-operation, MBDA and its 18,000+ employees work together to support the national sovereignty of France, Germany, Italy, Spain and the UK, and their allies worldwide. As an accelerator for innovation, MBDA is the only European group capable of designing and manufacturing complex weapons to meet the full range of current and future operational requirements of the three armed forces (land, sea and air). Airbus (37.5%), BAE Systems (37.5%) and Leonardo (25%) jointly own MBDA.

## Press Contacts

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