



5th July 2011

MBDA and DCI training link up

Paris, 5th July 2011 - MBDA France and DCI-COFRAS, DCI's land force and military police department, announce the signing of a Memorandum of Understanding (MoU) to reinforce their common offer of training covering MBDA's products and solutions in the anti-tank, long range artillery and air defence domains for ground forces. Customers will benefit as a result from MBDA's technical expertise as well as DCI's tactical expertise.

In particular, this MoU defines MBDA's and DCI's respective areas of responsibility and the means by which the two organisations will coordinate their actions. Exploiting the synergies as well as optimising the combined skills of MBDA and DCI should offer the best way of meeting the operational expectations of the end user.

Pascal Gendre, Group Director, Customer Services and Support said: "The programmes we are now proposing to our export customers are becoming more and more personalised. It was therefore necessary to formalise and perpetuate a relationship with a specialist such as DCI in the tactical use of weapons. The link up with DCI-COFRAS will thereby guarantee a more comprehensive training to our customers".

Gal Xavier de Zuchowicz, Executive VP of DCI-COFRAS, added: "We are very happy with this cooperation with MBDA. We are reinforcing our mutual strength at the heart of a French team. This will guarantee much greater customer satisfaction. Indeed, our joint involvement will lead to our customers getting a faster operational understanding of new systems and thereby ultimately reinforcing their defence capabilities".

Notes to editors

DCI

DCI (Defense Conseil International) was created in 1972 to assist in military equipment sales to foreign countries. Its main mission consists of providing operational training courses based on the know-how of the French Armed Forces.

DCI business services, in which the French government is a major shareholder, now operates throughout the defence and security spectrum. Culturally close to the Ministry of Defence, DCI offers outsourcing services to foreign countries, for:

- consultancy and assistance throughout a weapon programme's entire life cycle
- theoretical, operational and technical engineering training

DCI and its subsidiaries have been partners of the French Armed Forces for 10 years within the scope of service contracts and they are now endeavouring to extend their activities to other European Union countries.

MBDA

With industrial facilities in four European countries and within the USA, in 2010 MBDA achieved a turnover of 2.8 billion euros with an order book of 10.8 billion euros. With more than 90 armed forces customers in the world, MBDA is a world leader in missiles and missile systems.

MBDA is the only group capable of designing and producing missiles and missile systems that correspond to the full range of current and future operational needs of the three armed forces (land, sea and air). In total, the group offers a range of 45 missile systems and countermeasures products already in operational service and more than 15 others currently in development.

MBDA is jointly held by BAE SYSTEMS (37.5%), EADS (37.5%) and FINMECCANICA (25%).

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